

John J. Mogavero
Chemist and Chief WTPO
Erie County Water Authority
3750 River Rd.
Tonawanda, NY 14150

Subject: Bid TO FURNISH AND DELIVER HALOGEN ACTUATORS AND CONTROL UNITS FOR STURGEON POINT WATER TREATMENT PLANTS AND VAN DE WATER WATER TREATMENT PLANT

PROJECT No: 201800105

Dear John,

KNW Sales, d.b.a Pertech is unable to accept a purchase order for the subject project at the price we quoted on September 11, 2018. When we prepared our quote we did not consider the cost of the additional insurance requirements (\$5,000,000.00 umbrella, and \$5,000,000.00 pollution liability) associated with the project. We quoted the job very aggressively, and we are the apparent low bidder, but are unable to accept a PO at the price we quoted.

Please accept my apologizes for any inconvenience caused by our oversight.

Sincerely,

David Waldron

